

ASSISTED MOVE

Helping people buy a new home





spicerhaart

The spicerhaart group is Europe's largest independent provider of property related services and our approach to selling property is quite unique, investing millions of pounds in database driven technology.

We operate regionally using strong, market leading brands. In the North we trade as Haybrook and haart, the dominant estate agency businesses in the area.

Quality of service is of paramount importance to us and we offer an extensive 'one port of call' land & new homes proposition, second to none.

Assisted Move

Our unique Assisted Move proposition forms part of our offering and this typifies the diverse range of services we offer.

As many prospective purchasers visiting new homes developments are dependant upon selling their existing home to fund or part fund their next purchase, we created our ground breaking Assisted Move service.

We recognised that even if a purchaser were to find the house of their dreams on one of our client's developments, they would probably need to find a buyer for their own home before being able to reserve and proceed towards exchange of contracts. By utilising our Assisted Move service this typical scenario need not necessarily apply.

The Assisted Move service simply treats a prospective purchaser's house sale as a corporate instruction and our Assisted Move Centre (AMC), based in Sheffield, handles the sales process from start to finish for the owner. Our AMC team will arrange for a valuation to be completed of their established house, usually within 24 hours, and once agreement on asking price has been reached, the team will control the day to day marketing and promotion of this property, bearing in mind deadlines for exchange etc. put in place by our client. Our Assisted Move team will regularly liaise with our client, keeping them abreast of all activity on the sale of the prospective purchaser's home. This service creates high levels of new build purchaser 'buy in' whilst only committing our client to a specific conditional plot sale for a limited time.





Deadlines, reporting, feedback, progress and updates are words in the forefront of our vocabulary. Our AMC team is made up of professional individuals who follow a continuous training programme. We extensively train all staff to meet our high service standards, principally for our client's benefit. We appreciate that experience in estate agency is simply not enough; our staff must understand our client's ways of working, their required deadlines, their targets and how to make things really happen. In short, we are firmly and positively committed to working as part of our client's team.

AMC is a concept that is unique to the spicerhaart Group. We can provide clients with every property related service and specialist support they require – everything from handling assisted move or part exchange sales, through to an unrivalled new build marketing and sales proposition and land source facility, all under one roof. At the same time, our extensive branch network provides the marketing coverage that all recognise as being vital in today's competitive market.





For further information on any aspect of the services we offer, please contact

The Assisted Move Centre

Tel: 01142 457697

or visit www.spicerhaartlandandnewhomes.co.uk