

LEGAL SERVICES

Providing the advice you need





Our pedigree

Spicerhaart Legal Services (SLS) is an established division of the Spicerhaart Group. The division instructs in the order of 25,000 legal cases each year. Based at the Group's head quarters in Colchester, Essex, the division is headed up by Jon Lay, National Operations Director, who in turn is supported by David Chubb, Commercial Manager. The division has 3 business development managers and a support / helpdesk team managed by Vanessa Wigzell. SLS provides conveyancing for both Spicerhaart Group estate agency divisions and for external businesses such as major financial institutions and asset managers.

Legal panel

Over a period of time, SLS has developed a strategic relationship with a number of reputable conveyancing companies and solicitors situated across the UK and these companies form the SLS panel. Each panel member company works within a defined service level agreement and, in return for a sustainable and significant case volume, they guarantee to deliver high standards of service at a competitive, discounted price which is passed directly on to our clients.

Panel membership is kept purposely limited, whilst retaining significant capacity. By keeping the panel select, SLS can ensure strong relationships and high service standards in comparison to the less effective model of an extensive panel with limited control. Each panel member is integrated within SLS IT processes and, in many cases, has a dedicated case handling team for Spicerhaart Group conveyancing work. Each panel arrangement is underpinned by a close working relationship at all levels with the SLS service director closely aligned with panel senior partners. The SLS helpdesk team works closely with panel case handlers, ensuring each working partnership is strong and effective and any issues arising are resolved swiftly with minimal disruption to purchaser and developer client.





Our services

SLS is able to act for purchasers or the developer client on a particular new homes site. The services SLS provides can be tailored to suit a particular client's requirements, however, the emphasis will always be on speed of transaction and delivery of the same. Key SLS functions include;

- Fixed price, no sale, no fee service.
- Site specific fee scales.
- Tailored Search packages provided.
- Case instructed within 4 hours of acceptance of quote.
- Welcome pack issued within 24 hours.
- A single conveyancing firm will handle all purchasers for a specific development, ensuring first hand knowledge of the subject development and the developer clients' expectations and completion requirements.
- There is no requirement for duplication of enquiries and leasehold information.
- Exchange deadlines are worked to from the point of reservation.
- Greater control and ready access to the conveyancer during sale progression.
- Developer client's solicitor can forge a strong relationship in comparison to dealing with multiple purchaser's legal representatives, all but eliminating cancellations.
- Legal fees can form part of a 'packaged deal' and can be built into a plot price as buyer's incentive.
- Deposit gifted schemes available.





For further information on the services outlined herein
or to arrange to meet with a representative of SLS
kindly contact:

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