

NEW BUILD MORTGAGES

The Complete Service



Our pedigree

Spicerhaart New Build Mortgages (SNBM) is an established division of the Spicerhaart Group, the UK's largest independent provider of property related services, and we work directly with and report to spicerhaart land & new homes. SNBM specialise in the supply and processing of mortgages for residential developments throughout the UK and truly understand the delivery timescales and wider requirements of corporate developer and house builder clients.

Spicerhaart New Build Mortgages has vast experience and an excellent track record in choosing the right mortgage lender for each individual case, updating both purchaser and client every step of the way from reservation to financial completion.

Our consultants

Every one of our independent financial consultants, over and above being qualified under the FSA, receives specialist training before offering prospective purchasers of 'new build' financial advice. Our 'new build' consultants are available 7 days a week for both purchasers and clients, ensuring that we qualify all potential purchasers at the earliest opportunity and provide timely answers to client's questions or queries.

Our consultants are also totally flexible and can arrange to meet purchasers in their own home, one of our local offices or on site, whichever is most convenient.





Our offering

Over and above being New Build Specialists, we offer mortgages from the 'whole of the market', rather than a limited panel as many of our competitors do, and we are part of Sesame, the largest mortgage and IFA network in the UK. We also have access to exclusive and semi-exclusive mortgage deals not available through high street, lender outlets.

Based at our head office in Colchester, Essex, our New Build Mortgage Support Centre provides further support to our independent advisors based out in the field. The Support Centre supports the developer, customer and consultant through the whole process, which enables us to keep strict control over any mortgage application, ensuring exchange deadline compliance, once an application is approved. Furthermore, should one of our consultants fall ill or not be able to make a urgent appointment for whatever reason, our New Build Mortgage Support Centre effectively provides a 'safety net' and can run through the qualification process over the phone, if need be.

Specialist support

As well as mortgage supply, SNBM can provide clients with marketing support through our in house creative and print departments, highlighting exclusive mortgage offers and incentives available at any given time, producing high quality literature honed to attract an identified market segment likely to buy whatever product on offer.

We can also arrange pre-release valuations through staff surveyors of many of the lenders we deal with.

As a client, you will receive both weekly and monthly reports summarising all activity on each and every site.

We can also assist in mortgage knowledge or sales training for site staff, helping to produce more financial referrals, increased reservations and swifter exchanges as a result.





For further information or to discuss our unique proposition in more detail, please contact:

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